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UNI-PRESIDENT CHINA HOLDINGS LTD.
統一企業中國控股有限公司

(a company incorporated in the Cayman Islands with limited liability)

(Stock Code: 220)

PRESENTATION ON ANNUAL RESULTS
FOR THE YEAR ENDED 31 DECEMBER 2024

A presentation in relation to the results of Uni-President China Holdings Ltd. and its subsidiaries for the year ended 31 December 2024 is appended to this announcement.

On behalf of the Board
Uni-President China Holdings Ltd.
Lo Chih-Hsien
Chairman

Hong Kong, 5 March 2025

As at the date of this announcement, the Board comprised Mr. Lo Chih-Hsien and Mr. Liu Xinhua as executive directors; Mr. Chen Kuo-Hui and Ms. Chien Chi-Lin as non-executive directors; and Mr. Chen Johnny, Mr. Chen Sun-Te, Dr. Fan Ren-Da, Anthony and Mr. Lo Peter as independent non-executive directors.



統一企業中國控股有限公司

UNI-PRESIDENT CHINA HOLDINGS LTD.

2024 Annual Results

5 March, 2025

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Results Highlight

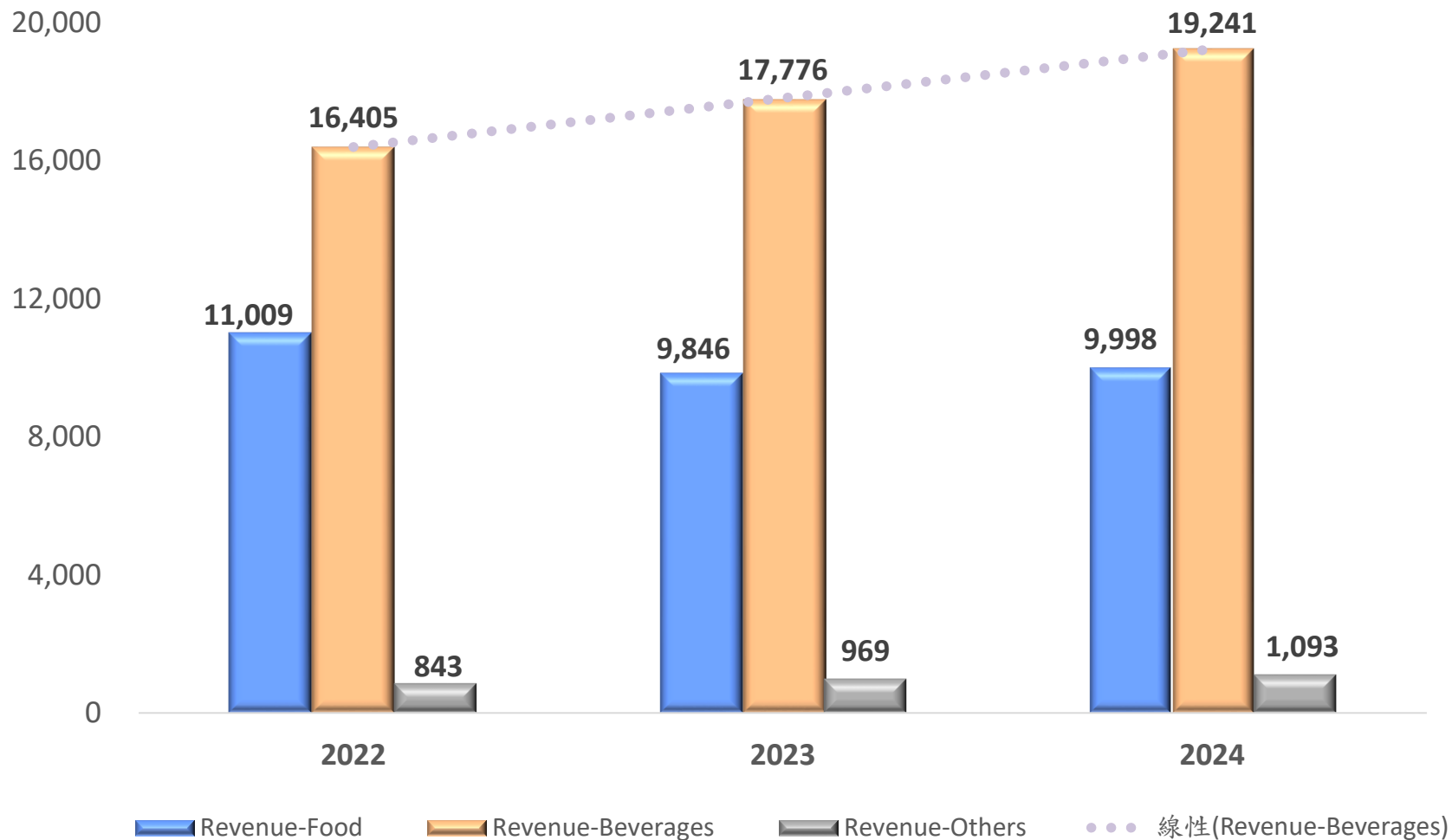
<i>(In RMB Millions)</i>	2024	2023	YoY
Revenue	30,332	28,591	6.1%
Gross Profit	9,870	8,712	13.3%
Operating Profit	2,244	1,996	12.4%
Profit Before Income Tax	2,484	2,240	10.9%
Net Profit	1,849	1,667	10.9%
EPS <i>(in RMB cents)</i>	42.81	38.60	10.9%
DPS <i>(in RMB cents)*</i>	42.81	42.45	0.8%
Gross Margin	32.5%	30.5%	+2.0ppts
Operating Margin	7.4%	7.0%	+0.4ppts
Pretax Margin	8.2%	7.8%	+0.4ppts
ROE**	13.8%	12.6%	+1.2ppts

* The final cash dividend for the year is subject to the approval of Shareholders at the forthcoming annual general meeting of the Company.

** ROE figures are based on average equity attributable to shareholders of the company

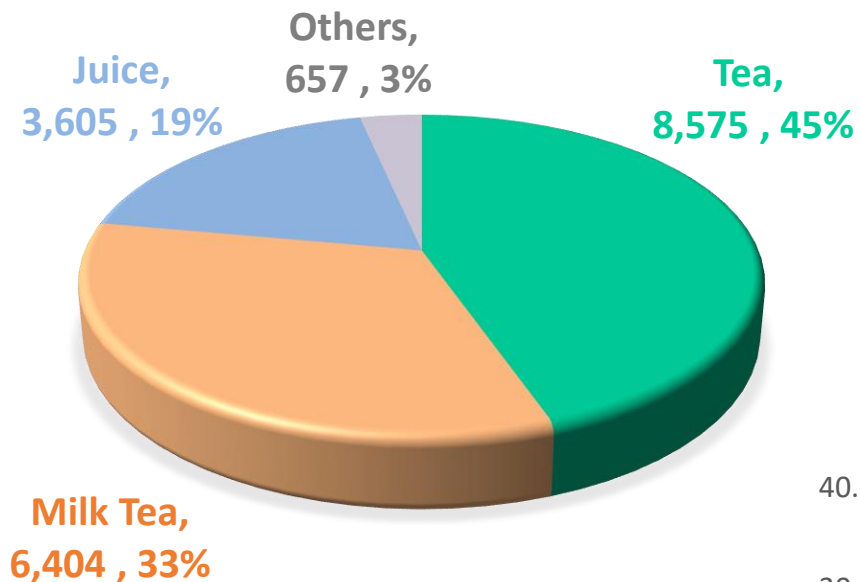
Segment Revenue

RMB Millions



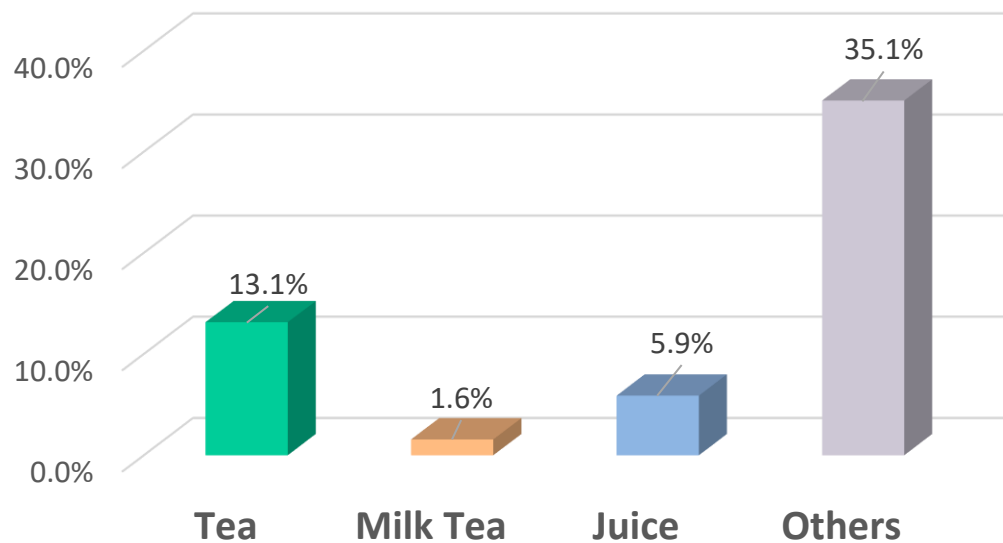
Beverages Revenue

RMB Millions



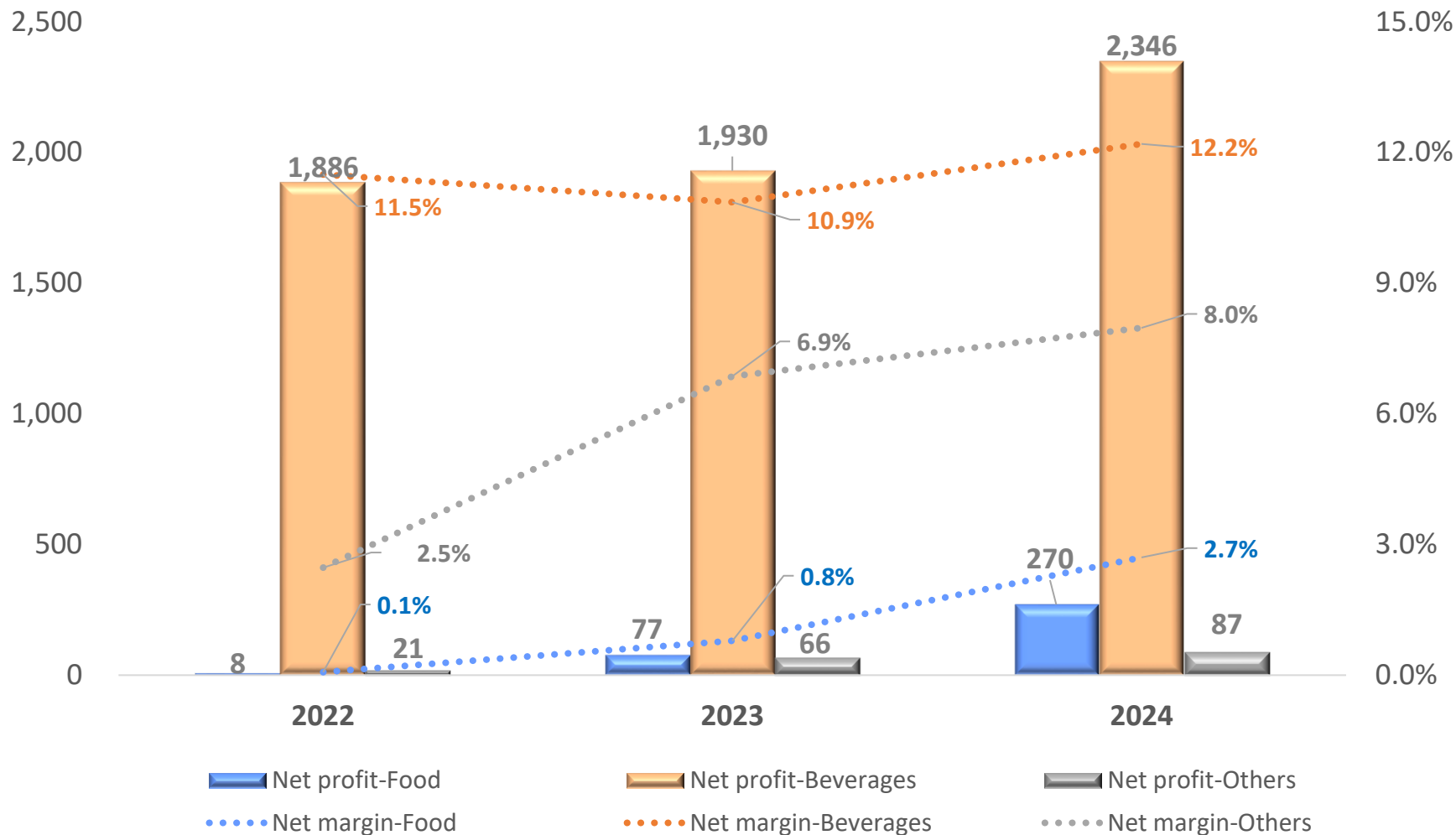
2024 Beverages Revenue

2024 Growth Rate



Segment Profit

RMB Millions



Note : Segment net profit and net margin are based on profit before income tax.

Balance Sheet & Financial Highlights

<i>Selected Items</i> (In RMB Millions)	2024/12/31		2023/12/31	
	Amount	%	Amount	%
Cash and cash equivalents*	10,254	44%	9,184	41%
Total Asset	23,376	100%	22,134	100%
Borrowings**	201	1%	991	4%
Total Equity	13,399	57%	13,382	60%
Current Ratio	99.0%		95.4%	
Interest-Bearing Liabilities to Equity Ratio	1.5%		7.4%	
Net Interest-Bearing Liabilities to Equity Ratio	-75.0%		-61.2%	
Trade Receivable Turnover Days	7		9	
Inventories Turnover Days	41		42	
Trade Payable Turnover Days	39		43	

* Including cash and bank balances, long-term time deposits, and financial assets at fair value through profit or loss

** excluding lease liabilities

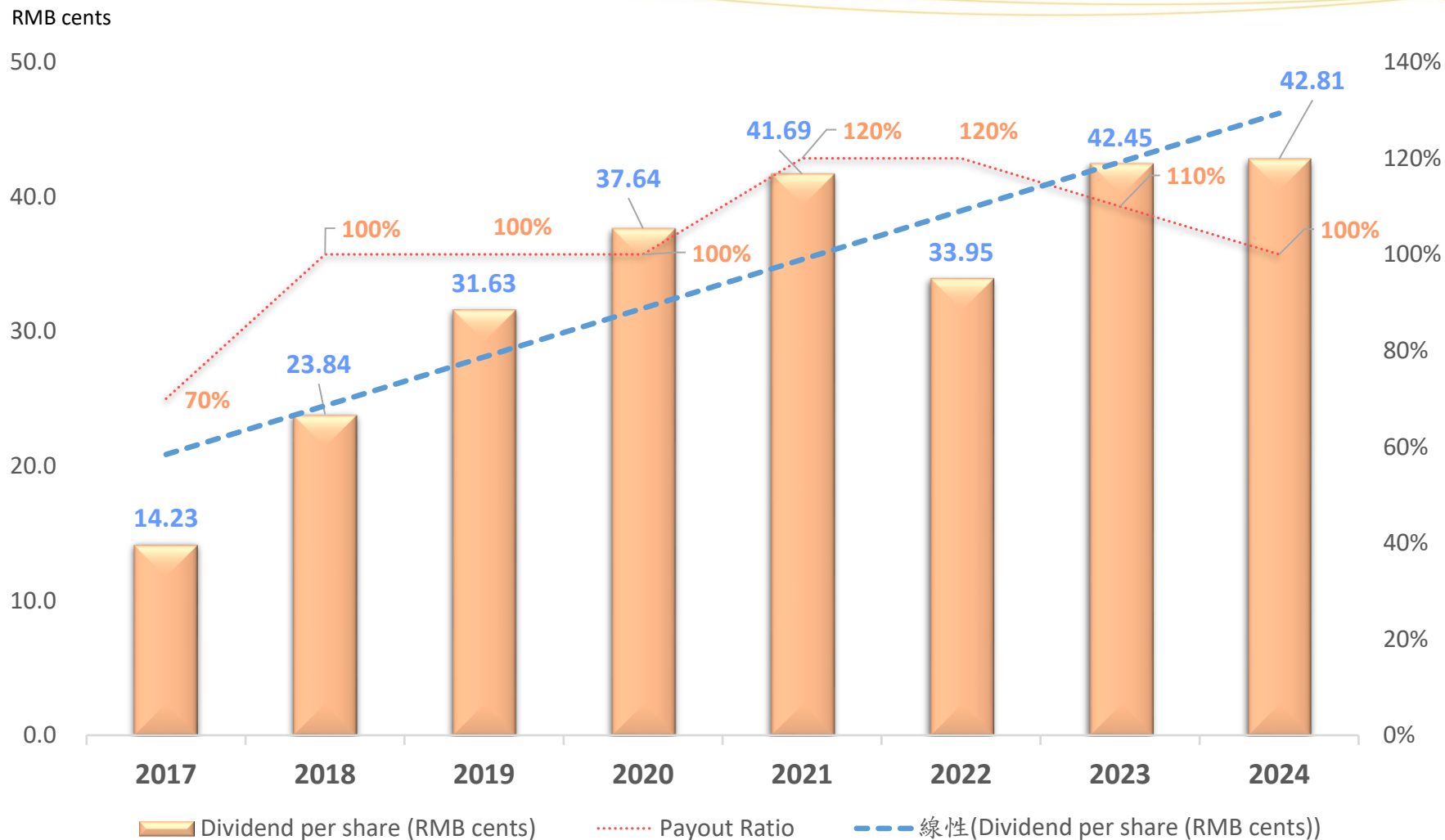
Cash Flows

<i>(In RMB Millions)</i>	2024	2023
Beginning balance*	932	109
Net Cash flows from Operating activities	4,373	3,053
Net Cash flows used in Investing activities	(1,998)	(947)
<i>Capital Expenditure**</i>	(697)	(960)
Net Cash flows used in Financing activities	(2,697)	(1,283)
<i>Cash Dividends</i>	(1,872)	(1,471)
Ending balance	610	932

* The balances of cash and cash equivalents include cash at bank and on hand excluding long-term and short-term time deposits with original maturity over three months and restricted bank deposits.

**Capital expenditure includes the cash outflow incurred from the purchase of the following assets: property, plant and equipment, investment properties and intangible assets.

Stable Dividend Payout



* The final cash dividend for the year is subject to the approval of Shareholders at the forthcoming annual general meeting of the Company.

Q & A Session



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